Who Are Newport Construction Services Customers?

That is a question that a customer should ask of any company, and a company should be able to tell you without giving it much thought.

The best way to learn about the NCS customer is to start at the beginning. Go check out the history of the company at this link.

Our Clients on the most part are people that understand the value of a dollar spent right, and are not interested in taking a chance on an unknown quantity regardless of price. You can get anyone to do the simplest work out there, and anyone can price a project too low, it takes decades of experience to provide a winning specification combined with the appropriate talent to realize the details of that specification for success. It is the test of time that makes Newport Construction Services the best bang for the buck, with your easiest or most difficult projects. No one can do the work at a higher standard and stand behind that work for less. Our clients are our best form of advertisement.

We do a lot of work with property managers, condominium associations and absentee property owners for the simple reason that they know that we can be trusted to provide a solution, come up with a solid price for that work and complete that work at the budget created in the time line agreed upon. It doesn't get any simpler than that. We have the communication skills that local University professors teach their students to emulate. We not only acknowledge the need to be exactly on the same page as the customer, we make that happen with our office staff, and the technology of the day. You will not be disappointed in the amount of information that we can provide based on the needs of the job. Our expertise in all aspects of construction, both residential and commercial can easily be realized by those individuals that own and manage either very large quantities of property, or extremely expensive property. Your challenges are an everyday part of what we do and we do it seamlessly and we have the referrals to back it up.

On many levels we are considered the A team when it comes to accomplishing goals. Some of the property managers that we work with will try to accomplish specific tasks with small local companies, and find that they should have involved us from the very beginning, because we end up being the company that identifies the cure and follows through with the talented workers for a successful completion. So when you hear someone say, oh, they are very expensive, they might be right if you are talking about changing light bulbs or cleaning windows. For everything else, it is really a matter of putting it into perspective. How expensive is a job done for very little money that is not successful? We think those contractors are really the most expensive businesses around. Our clients are goal oriented. They know what they want, they want success and success is our greatest commodity.